

## AM LAW 100 SINCE 2001

- ▶ More than **900 LAWYERS** in offices in the U.S., UK and Asia
- ▶ **126 PARTNERS** have chosen to join Duane Morris in the past 5 years
- ▶ **14 CONSECUTIVE YEARS** of revenue growth
- ▶ Over **25%** of client business conducted through multiple offices and practices



## HARVARD BUSINESS SCHOOL



Second HBS case study of the firm, titled “Duane Morris: Collaborating for Growth,” was part of the Harvard Business School curriculum and made available to business schools around the world for course study.

## CHAMBERS AND PARTNERS 2023

- ▶ Ranked by three Chambers national/regional guides of leading lawyers for business—*Chambers USA*, *Chambers Global* and *Chambers Asia-Pacific*—as well as *Chambers High Net Worth* guide
- ▶ Ranked among U.S. leaders in Insurance, Construction, Cannabis Law and Immigration
- ▶ **46** practice areas cited for excellence

**Chambers**  
AND PARTNERS

## LITIGATION LEADER

- ▶ Named an **AWESOME OPPONENT** in BTI Consulting Group’s Litigation Outlook 2024
- ▶ **LITIGATION LEADER** in Employment Litigation and Complex Employment Litigation (top 2% of all firms in both categories)
- ▶ **DISTINGUISHED FIRM** in Complex Commercial Litigation (top 5% of all firms)
- ▶ **STANDOUT FIRM** in IP Litigation (top 11% of all firms), Class Action Litigation (top 11% of all firms) and Commercial Litigation (top 14% of all firms)



## NATIONAL IP RANKINGS

Repeatedly ranked among the leading U.S. law firms handling patents, trademarks, copyrights and related litigation.

- ▶ Ranked the **TOP FIRM** representing petitioners before the PTAB, according to Unified Patents’ institutional success index (2018-2022).
- ▶ Ranked a **TOP 10** Firm (North America - North East) by both *Patent Lawyer* and *Trademark Lawyer* magazines in 2022 and 2023.

## THE DEAL POWER RANKINGS

- ▶ Ranked as the **TOP** Bankruptcy Law Firm in the U.S. for 2018, 2019, 2020, 2021 and 2022
- ▶ Ranked as **TOP 5** At-the-Market Offering Selling Agent Counsel, aggregating \$3.6 billion of total commitment, for 2021
- ▶ Ranked as **TOP 25** PIPEs Placement Agent Legal Counsel for 2018, 2019, 2020, 2021 and 2022



## GOLD STANDARD IN CLIENT SERVICE

- ▶ Named to BTI Client Service 30 for third consecutive year in 2023
- ▶ “Duane Morris are the gold standard in excellent client service performance.”
- ▶ Ranked among core law firms that serve Fortune 1000 and large private clients
- ▶ Named a “highly recommended firm” by BTI



## CORPORATE DEALMAKING

*Some deals involving Duane Morris lawyers include:*

**PRESIDENT OF INDIA** and **LIFE INSURANCE CORPORATION OF INDIA** on the sale of \$2.7B of equity shares in LIC (the biggest IPO in Indian history)

**GLOBE TELECOM** on \$1.64B sale and leaseback of telecommunication towers in the Philippines

**IANTHUS** in \$1.6B merger with MPX Biocetical, the first public-to-public merger transaction in U.S. cannabis industry

**PROTELINDO** \$1.07B acquisition of Indonesian telecom competitor STP

**QUANTA SERVICES** issuance of \$1B of senior notes due in 2030 in an underwritten registered public offering, prepayment of term loans and increase in its revolving credit facility to \$2.5B

**CAMDEN PARTNERS** \$750MM sale of leading private label oral care company Ranir Global Holdings to NYSE-listed Irish pharma manufacturer Perrigo

**EDWARD JONES** \$750MM syndicated secured financing to co-lending group with JPMorgan Chase as administrative agent

**NYX GAMING GROUP** in connection with its \$631MM acquisition by Scientific Games Corp. to create a digital gaming and lottery powerhouse

**AXIATA INVESTMENTS** and **XL AXIATA**, mobile telecom operators in Malaysia and Indonesia, \$595MM acquisition of Link Net

**BLIBLI**, an omnichannel e-commerce company backed by Djarum Group (one of the largest diversified business groups in Indonesia) \$518MM IPO

**CERTIFIED COLLECTIBLES GROUP** sale to funds managed by private equity firm Blackstone’s Tactical Opportunities business, which valued the company at more than \$500MM

Vietnam’s **TECHCOMBANK** in inaugural \$500MM loan from syndicate of 24 financial institutions from Australia, China, India, Singapore, Taiwan and the UAE

**FOUR SPRINGS CAPITAL**, a private REIT, deal with The Carlyle Group for up to \$300MM in growth capital

**GLOBAL NET LEASE**, a publicly traded REIT, on U.S. law aspects of its £230MM syndicated loan from UK-based Lloyds Bank

**LONE PINE CAPITAL** \$292MM secondary fundraise for Europe’s most valuable fintech startup, TransferWise

## DNA<sup>SM</sup> - DISPUTE NAVIGATION ANALYTICS<sup>SM</sup>

- ▶ The New Generation of Litigation Management
- ▶ Duane Morris' high-impact suite of qualitative and quantitative tools enables earlier, more cost-efficient decisions for in-house counsel and executives

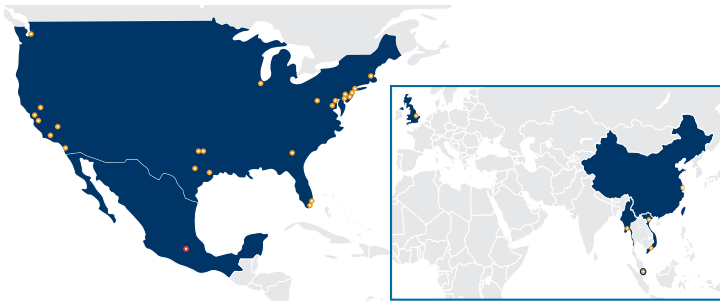


## COURTROOM & NEGOTIATING TABLE

*Some litigations handled by Duane Morris include:*

- ▶ Obtained federal jury verdict clearing **RESERVE PRIMARY FUND** senior management of fraud charges brought by SEC after \$62B money market fund broke the buck
- ▶ Obtained settlement for **HAP** (Hospital & Healthsystem Assn. of Pa.) with Commonwealth of Pennsylvania. Commonwealth agreed to repay/credit hospitals and physicians \$200MM in overpayments of state-mandated assessments intended to finance MCARE Fund
- ▶ Defended **WRIGHT MEDICAL TECHNOLOGY** against nine-figure damages claim in patent infringement case, and regularly represent the global medical device manufacturer in litigation regarding its products and practices
- ▶ Obtained a settlement for class of **OSTEOPATHS** alleging American Osteopathic Association conditioning of board certification on the purchase of membership constituted unlawful tying in violation of antitrust laws. In addition to ending the membership requirement, AOA agreed to provide physicians economic benefits estimated in value between \$35MM and \$84MM
- ▶ Obtained \$65MM settlement for **TEKMIRA** re: claims of competitors' misappropriation of trade secrets related to gene-silencing therapeutics. Settlement assigns control and clarifies ownership of IP that protects LNP technology
- ▶ Serve as regional trial and coordinating counsel for **FORD MOTOR COMPANY** for products liability matters

## OFFICE LOCATIONS & REACH



### UNITED STATES

Atlanta  
Austin  
Baltimore  
Boca Raton  
Boston  
Cherry Hill  
Chicago  
Dallas  
Fort Worth  
Houston  
Lake Tahoe  
Las Vegas  
Los Angeles  
Miami  
New York  
Newark  
Philadelphia  
Pittsburgh  
San Diego  
San Francisco  
Silicon Valley  
Washington, D.C.  
Wilmington

### INTERNATIONAL

Hanoi  
Ho Chi Minh City  
London  
Myanmar  
Shanghai  
Singapore

- > Also satellite offices, including Bangor and Portland, Maine; and Seattle, Washington
- > Alliances in Mexico
- > Leadership position with international network of independent law firms

## DIVERSITY, EQUITY & INCLUSION

Duane Morris is considered a pioneer in law firm diversity and inclusion efforts



- ▶ Attained Mansfield Certification Plus status in 2023 for the third consecutive year. ("Plus" status indicates that, in addition to meeting or exceeding certification requirements, the firm has successfully reached at least 30 percent diverse lawyer representation in a notable number of current leadership roles.)
- ▶ Winner of prestigious Minority Corporate Counsel Association Innovator Award (renamed after George B. Vashon, further honoring a Duane Morris tradition)
- ▶ Earned top rating for LGBTQ Equality from the Human Rights Campaign Foundation's Corporate Equality Index for past five consecutive years
- ▶ Annual firmwide Diversity & Inclusion Retreat and targeted business development efforts



## WOMEN'S IMPACT NETWORK FOR SUCCESS

- ▶ Repeatedly ranked as one of the Best Law Firms for Women by Seramount (formerly Working Mother Media), based on firm's policies and business development initiatives that retain women and advance them
- ▶ Honored by the San Francisco Gender Equality Principles Initiative, past winner of the Advancing Women Company Award by the *Philadelphia Business Journal/Forum of Executive Women* and previously named a "Best Place to Work for Women Over 35" by *Crain's Chicago Business*



## CONNECTIONS & ALUMNI

- ▶ **90,020 CONTACTS** regularly receive firm alerts, articles, invitations and other marketing materials
- ▶ **10,202 CONTACTS** in our database have "General Counsel" in their titles
- ▶ **12,185 CONTACTS** in our database are CEOs
- ▶ **84** Duane Morris Alumni are Corporate General Counsel and a total of **180** alums are in-house corporate counsel

## "GREEN" LAW FIRM

- ▶ Duane Morris has lawyers accredited by the U.S. Green Building Council as LEED (Leadership in Energy and Environmental Design) professionals
- ▶ San Francisco office is LEED certified, and Las Vegas office is LEED Silver certified/part of a downtown revitalization effort



## PRO BONO

- ▶ In 2022, Duane Morris lawyers and staff collectively dedicated more than **33,000 HOURS** of pro bono legal assistance to those in need.
- ▶ Duane Morris has been honored for pro bono work by the Veteran Advocacy Project; American Bar Association; SeniorLAW Center, Philadelphia Bar Foundation; City Bar Justice Center; Legal Clinic for the Disabled; Circle Urban Ministries; Washington, D.C. Mayor's Office of Veterans Affairs; and Supreme Court of Florida.



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